



VENDOR PARTNER PROGRAM

WE HELP YOU DELIVER EXCEPTIONAL RESULTS – *ONE SIZE DOES NOT FIT ALL*

Summit Healthcare's Partner Program solidifies our commitment to provide the right integration or automation solution to our partners. By partnering, we enable you to provide great value to your customers through our powerful, cost-effective integrated solutions, no matter your level of expertise.

The Summit Healthcare Partner Program is an always-growing network of healthcare software, service, and solution providers and consultants.

**Our Cutting Edge Technology Enables
Our Partners to Excel with Customizable
Integration and Automation Solutions**



WE HELP YOU LEVEL-UP YOUR INTEGRATION AND AUTOMATION EXPERTISE

Summit Healthcare is ready to provide the real-time custom integration and automation you need for your application that enables you to provide well-rounded, robust solutions to your customers.

The Summit Exchange platform provides our partners with a proven, easy-to-implement integration engine and the ability to provide real-time interfaces in any format/protocol, complete with a dashboard for status and alerting views of all active interfaces.

In addition, we've been offering RPA solutions for over 20 years. Our Summit Scripting Toolkit can help you reach any workflow automation goals you have, no matter how complex.

THE VALUE OF PARTNERING WITH SUMMIT HEALTHCARE

We know the importance of increasing profitability, reducing operating costs, and providing cost-effective solutions to clients. We can help you succeed with your clients by providing the integration, automation, and resources you need through Vendor Partner options modeled to your automation and integration development expertise:



- 01 Vendor Development** – You use our products to build the integration solution you need
- 02 Joint Development** – We develop the initial integration or workflow for you, future client projects are then implemented by you
- 03 Outsourced Development** – We handle all interface development, implementation, and ongoing support for you



ADVANTAGES OF SUMMIT HEALTHCARE'S TECHNOLOGY

- Rapid development and deployment
- Non-invasive integration
- Connection to any HIS application to extract, consume, and transform data
- Quick recognition of Return on Investment
- Customized and scalable to any existing system
- Improved processes
- Data integrity retention
- Improved productivity; minimization of human error
- Improved clinical, operational, and financial efficiencies

We invite you to take advantage of the power and flexibility of the industry's leading integration tools. Our ability to work with MEDITECH – as well as Epic, Cerner, Allscripts, CPSI, and all EMR systems – is unmatched in the industry.

Summit Healthcare's integration and automation solutions provide unmatched versatility:

- **Summit Exchange** – Our easy-to-configure integration platform
- **Summit Scripting Toolkit** — Our scripting and RPA platform that automates workflows

PROFESSIONAL SERVICES

Our experienced technical and business professionals in our Summit Healthcare Professional Services group ensures that our partners realize the full value of their investment by balancing leadership and support during our engagement. Our suite of services enable both our partners and their clients to leverage their IT investments and optimize their business processes. Our Professional Services staff share their expertise so all partner ventures succeed, extending through to knowledge transfer for the client at the end of the engagement.

CONTACT US

35 Braintree Hill Park
Suite 303
Braintree, MA 02184



781-519-4840



sales@summit-healthcare.com



www.summit-healthcare.com